April 4, 1949

Editor Aviation Week 1188 National Press Building Washington 4. D.C.

Dear Sir:

We noted with interest your article in Aviation Week regarding the Navion-Bonanza take-off contest. In this same perspective, we, too, had a friendly contest with the Beech distributor whose operation is next door to our own. We, of course, are the Navion distributor. We had heard earlier of the success of the Navion in the Albuquerque contest and in a joking way reported it to our Heech distributor. He immediately challenged us and we arranged the take-off contest on the Municipal Airport here in Dayton.

Flags were placed along the runway and representatives of both airplanes witnessed the contest. In three separate take-offs the Navion was able to defeat the Bonanza by approximately 50 feet. The best Navion take-off was 210 feet and the best Bonanza take-off was 260 feet. The contestants used a standing start and the tower reported no wind during the time of the contest.

Although we were able to come out on top in this particular instance, we would like to state that, win or lose, contests of this nature motivated by good friendly competition represents the type of competitive spirit which will produce better results in future aircraft sales.

Very truly yours,
SOUTHERN OHIO AVIATION CO.

James P. Hobstetter President